



# “Internationalisation” working group Newsletter #17

September 2023

Beyond “Internationalisation” WG meetings every two months, this newsletter aims at allowing all WG members to share international water-related information on a monthly basis. In summary: international opportunities for water companies, enterprises’ calls for partners at the international scale, WG members international news, projects and opportunities and upcoming international water-related events.

## WG members international news, projects and opportunities

BLUE  
ECONOMY  
MIKKELI



### A new demo environment has been launched at the BEM Centre of Excellence

South-Eastern Finland University of Applied Sciences has developed the “Vesikko demonstration environment” for the development and testing of landfill leachate, stormwater treatment and filter materials. More information [panu.jouhkimo@mikseimikkeli.fi](mailto:panu.jouhkimo@mikseimikkeli.fi) [See the video.](#)

### Funding opportunity - Opening of the Knowledge Lump Sum scheme – until funds are exhausted !

European SMEs looking for external support to boost their company's development and competitiveness can benefit from the **Knowledge lump-sum scheme** ! It offers the possibility of financing training or consultancy services.

The call opened on 7/06 at 12pm and will remain open until funds run out, on a "first come, first served" basis. Funding ranges from €2,000 to €4,000 per application, with a maximum of 2 applications per SME.

European SMEs can now submit their applications at the following address: <https://lnkd.in/gcwZKqBp>

For further information, please consult the [ECCP article](#) and the [EU portal](#).

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**CirclnWater**

## September 20th - Water & Energy funding opportunities to go international webinar



Are you looking for funding for your project? Take part in this webinar to learn about available opportunities at the European and multilateral level. Experts will present:

- European funding opportunities
- How to set up a EU project, with testimonies from companies
- Multilateral programmes and projects
- Opportunities with bilateral cooperation agencies

[Register here.](#)

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## euWater4i-SD Water Smart Market Place

EU WATER 4i-SD

**euWater4i-SD Market Place for the water sector**

A platform for accessing international markets, enabling all the key actors in the water sector to exchange with each other and present their solutions. Open to the entire water sector value chain, and entirely free of charge.

Co-funded by the COSME programme of the European Union

INTERNATIONAL

Register account Login

euWater4i-SD Market Place is officially online! A digital platform that will boost your access to international markets. [Register here](#) in order to:

- Access an ecosystem of industry professionals,
- Publish and offer your innovative solutions,
- Share your needs by creating calls for solutions,
- Access trends or innovation opportunities to improve your company's competitiveness,
- Take contact with other users, expand your network and develop partnerships.

The platform allows you to explore the calls and solutions for water and water related fields, to set up a personalized system of alerts and to get in touch with potential business partners.

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## EuWater4i-SD Guide on EU-funded opportunities for SMEs - download it now!



As a project for the internationalisation of EU SMEs, one of the objectives of euWater4i-SD is to support companies to identify and make use of national / EU funding opportunities. This is why a guide on EU-funded opportunities was created and is now available to all. The goal is to provide information on EU and public funding and grants as well as criteria and mechanisms for participation, consortium building, proposal formulation and drafting, etc.

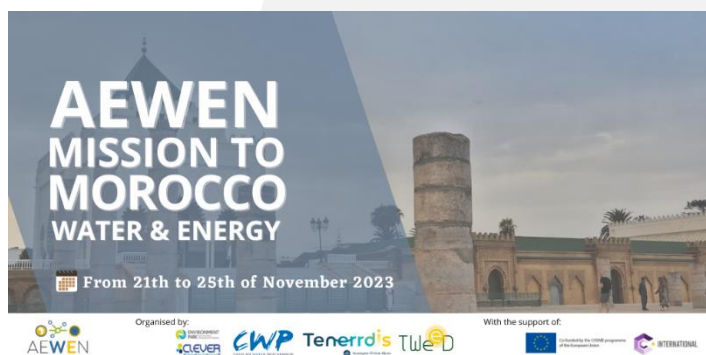
The guide was conceived to be as user friendly as possible. Even though it is a document, it works similarly to a website, allowing free browsing throughout the whole guide thanks to a series of internal links that lead to the different sections of the document. It is divided into five sections:

- What do I need to know about European funding?
- To which funding programmes can I apply as a company?
- To which national funds can I apply as a company?
- Which opportunities for which sectors?
- How can I access EU funding?

[Download it here](#)

Contacts: [Thelma.pellicer@france-water-team.com](mailto:Thelma.pellicer@france-water-team.com)

## Register for the AEWEN mission to Morocco



Take part in our last business mission from 21st to 24th of November. 3 days to foster collaboration between European and Moroccan companies. Discover new opportunities, meet with local stakeholders and start joint projects!

Participation is limited to 15 companies, [check the programme and register](#).

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## Let's meet at Pollutec Lyon (france)



The AEWEN team will be at Pollutec, participate in this international trade show specialised on environment, water and energy solutions!

- A 4-day programme with an exhibition, conferences and B2B meetings
- An opportunity to boost your business, over 130 countries will be represented
- Over 50 000 visitors expected

Take part in the AEWEN business day on October 11th, an event dedicated to collaborations between Africa and Europe. [More info and registration](#)

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## Upcoming international water-related events

### WEFTEC 2023 – Chicago 30 September – 4 October

Water professionals and products and services suppliers come to WEFTEC year after year to participate in the world-class education opportunities and to learn about the latest innovative water quality technologies up-close. It is the opportunity to connect with representatives of almost every segment in the US water sector.



The Water Alliance is organising a Dutch Pavilion at WEFTEC with around 10-12 companies.

Clean, France Water Team and Water Alliance are working together to organise a one-hour session at the Global Center that will showcase the European water technology ecosystem and allow European SMEs to present their innovative solutions to global and US water challenges.

We would like to get in touch with cluster organisations that are also planning to attend WEFTEC to see how we can team up and facilitate matchmaking or other activities for our European SMEs.

Contact: [s.bergsma@wateralliance.nl](mailto:s.bergsma@wateralliance.nl) ; [thelma.pellicer@france-water-team.com](mailto:thelma.pellicer@france-water-team.com)



**Pollutec Lyon, from October 10 to 13, 2023 at Lyon Eurexpo.**

The show for environmental and energy solutions. Through its 11 exhibition sectors, it brings together all the equipment, technologies and services for the prevention and treatment of all types of pollution, and acts to preserve the environment and implement sustainable development.

We would like to get in touch with cluster organisations that are also planning to attend WEFTEC to see how we can team up and facilitate matchmaking or other activities for our European SMEs.

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### **Aquatech Amsterdam – 6-9 November**

Aquatech Amsterdam is the world's leading water trade show for process, drinking and wastewater. Connect with water professionals from over all over the world, in the exciting city of Amsterdam. Meet face-to-face with over 20,000+ water professionals, expand your knowledge, discover new technologies and start-ups, meet existing and new customers.



The Water Alliance is organising a Dutch Pavilion at Aquatech with around 30 companies. Furthermore, we will realize the Holland Innovation Park (HIP) which is the spot to get to know start-ups and groundbreaking Dutch innovations.

We would like to come in contact with cluster organisations who are also planning to go to Aquatech to see how we can team up and facilitate matchmaking or other activities.

Contact: [s.bergsma@wateralliance.nl](mailto:s.bergsma@wateralliance.nl)

### **Networking event Europe-Africa Augsburg – December 6<sup>th</sup> to 8<sup>th</sup>**



An opportunity to meet with European and African companies working on renewable energy and smart grids. This event will be organised in the framework of the [Off-grid Expo and Conference](#), a two-day international congress fair dedicated to off-grid solar, wind, hydropower systems and self-sufficient power supply.

Further details on the [programme and registration here](#).

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## Let's stay in touch!



Find all relevant documents & find out more on other WG members on our shared repository:  
[click here](#)



Contact the WG's coordinating clusters:



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